

EAST HAWAII REGION
NOTICE & REQUEST FOR SOLE SOURCE

1. TO: Regional Chief Executive Officer
2. FROM: Lance Henry Senior Provider Recruiter

Pursuant to East Hawaii Region Policy, PUR 005, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
 Serving the medically underserved community of Hilo and the East Hawaii Region under the Hawai'i Health Systems Corporation (HHSC), we are reaching out in need of key healthcare providers. Cardiology APP --Roles like these are vital to enhancing access to high-quality specialty care for our diverse island population. As part of the HHSC East Hawaii Region, our facilities are focused on delivering compassionate, patient-centered care.

4. Vendor Name: Sunshine Enterprises, USA Address: 2759 Meadow Sage Court Oviedo, Florida 32765	5. Price: <u>\$23,000.00 per</u> <u>Contingency Placement</u>
6. Term of Contract: From: <u>11/01/2025</u> To: <u>10/31/2026</u> (mm/dd/yyyy)	7. Prior Sole Source Ref No. <u>N/A</u>

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: Any provider considering these opportunities must be willing to relocate and establish a full-time clinical presence in Hawai'i, becoming an integral part of the East Hawaii Region community. As a medically underserved area, our region faces unique healthcare challenges, and the specialties we are seeking—A Cardiology Physician Extender provider as these are among the most difficult to recruit and retain providers. We are looking for dedicated physician extenders who are not only clinically skilled but also committed to serving in a community where their expertise will have a significant and lasting impact.

9. Essential Features: How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: Sunshine Enterprise USA is a healthcare recruitment firm, with a specialization in challenging physician extender sub-specialty placement. With a global reach and extensive experience, Sunshine Enterprise USA has outlined success in securing physician extenders for some of the most difficult-to-fill positions, like Cardiology. The fee structure proposed by this firm is both reasonable and competitive, particularly given the level of service and expertise they provide.

10: Sole Source No. # 26-0154

11. Alternate source. The following other possible sources for the good, service, or construction were investigated

but do not meet our needs because: While we currently maintain agreements with other recruitment firms, for these types of specialized needs, these engagements have not produced measurable or satisfactory results to date.

12. Direct any inquiries to:

Department: Contracts Department

Contact Name/Title: Frank Schneider, Sr. Contracts Manager

13 Phone Number: 808-932-3112

Fax Number: _____

Expenditure may be processed with a purchase order: Yes No If no, a contract must be executed

Agency shall ensure adherence to applicable administrative and statutory requirements.

14. ***I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.***

Lance Henry

Lance Henry

10/16/2025

Department Head (sign and print name)

Date

Reserved for RCEO/Designee Use Only

15 Date Notice Posted: _____

Submit written objections to this intent to issue a sole source contract within five (5) calendar days or as otherwise allowed from the above posted date to: Regional Chief Executive Officer

East Hawaii Region
1190 Waiuanue Ave.
Hilo, Hawaii 96720

16. Regional Chief Executive Officer's comments:

17.

APPROVED DISAPPROVED

NO ACTION REQUIRED

Regional Chief Executive Officer

Date